

## **Public Tender NO. 20010789- Steel Plates**

Please see below EAPC replies to questions and comments received from potential participants:

EAPC replies and clarifications below become an integral part of this Tender and will force the bidders.

### **EAPC Clarification:**

Without derogating from Sec. 23 of the Invitation To Submit Proposals ("**Invitation**") which prohibits bidders from submitting more than one bid, it is clarified that the bidders will be entitled to offer different Manufacturers regarding each of the 6 Items mentioned at the EAPC Specifications.

Thus, for instance, Item No. 1 can be manufactured by ILYICH IRON and Item No. 3 can be manufactured by a Manufacturer which satisfies all the conditions mentioned in Sec. 2 of Preconditions.

#### **Question 1:**

Can the Manufacturer of the Goods be Canadian?

#### **Our Reply:**

The Manufacturer must satisfy all the conditions mentioned in Sec. 2 of the Preconditions.

#### **Question 2:**

Who takes care of the Customs issue?

#### **Our Reply:**

Please see our reply to Question 1 - US Certificate of Origin or Eur1 Certificate means that there is no need to pay Customs fee.

#### **Question 3:**

VAT? Is it your responsibility?

#### **Our Reply:**

That is correct.

#### **Question 4:**

Is it possible to delete or change Sec. 17 of the Tender which enables EAPC to modify and/or cancel the order according to EAPC exclusive discretion?

Our Reply:

Not accepted. Sec. 17 of the Invitation will not be changed.

Question 5

Sec. 18 – Will EAPC be entitled to change the quantities of the Goods after issuing a Purchase of Order to the winning bidder?

Our Reply:

Sec. 18 of the Invitation will be deleted. EAPC will not change or reduce the quantities mentioned at the EAPC Specifications.

Question 6

Is "Cash against documents" payment allowed?

Our Reply

We accept payment terms of "Cash Against Documents" through bank (C.A.D).

The documents must include the following:

1. Original B/L
2. Original Commercial Invoice
3. Original Packing list
4. Original Eur1 or original US certificate of origin
5. Mill Test Certificates

Question 7

Is "L/C" payment allowed?

Our Reply

The answer is negative.

Question 8

Are the Plates to be defined as "Heavy Plates" or "Plates cut from a coil"?

Our Reply

Heavy Plates.

Question 9:

Can the Goods be imported from Turkey including EUR1?

Our Reply

The Manufacturer must satisfy all the conditions mentioned in Sec. 2 of the Preconditions.

Question 10

Is that allowed to import rolls from abroad and to perform Cutting to Length in Israel?

Our Reply

The answer is negative. Please see reply to question no.8 above.

Sincerely yours.

Europe Asia Pipeline Company Ltd.