

22/02/2021

## Public Tender No. 21002538 - Oil Spill Boom

Please see below EAPC clarifications and replies to questions and comments received from potential participants:

EAPC replies and clarifications below become an integral part of this Tender and will force the bidders.

## EAPC Replies

|    | Question                                                                                                                                                                                                               | Reply                                                                                                                                                                                                                                                                                                                                                                                  |
|----|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|    |                                                                                                                                                                                                                        |                                                                                                                                                                                                                                                                                                                                                                                        |
| 1. | 1. DNV Certificate is a Certificate from Norway. Is it<br>possible to present any other equivalent<br>Certificates, such as ISO 9001 (quality management<br>system) or ISO 14001 (Environmental management<br>system)? | Sec. 2 of the Preconditions which deals with                                                                                                                                                                                                                                                                                                                                           |
|    |                                                                                                                                                                                                                        | DNV will be deleted.                                                                                                                                                                                                                                                                                                                                                                   |
|    |                                                                                                                                                                                                                        | For avoidance of any doubt, it is clarified<br>that ,as specified at EAPC Specifications,<br>all the offered goods will carry a certificate<br>from an International classification<br>company.                                                                                                                                                                                        |
|    |                                                                                                                                                                                                                        | In addition Sec. 6.2 will be updated as following:                                                                                                                                                                                                                                                                                                                                     |
|    |                                                                                                                                                                                                                        | "Bidder will sign a declaration, attached as<br>Appendix A. If the goods offered are "on<br>shelf" the bidder will attach to its offer an<br><u>official certificate from an International</u><br><u>classification company</u> for the goods<br>offered. If the goods offered have not been<br>manufactured yet, the bidder will declare<br>and guarantee to supply such certificate" |
|    |                                                                                                                                                                                                                        | Please see attached updated declaration attached as <b>Appendix A</b> .                                                                                                                                                                                                                                                                                                                |

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| 2. | Regarding Sec. 8.2 which requires supplying of<br>the Goods on shell "within 4 working days or<br>within two weeks to the company's site in<br>Ashkelon"- Does this mean shipping it by air by<br>a special plane?                                                                          | At bidder's discretion                                                                                                                                             |
|----|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 3. | General requirements show 1.5m waves; 2 knot<br>current and 25 knot winds which are all in<br>excess of suggested design criteria for a 36"<br>permanent boom ?                                                                                                                             | EAPC Specifications will not be changed.                                                                                                                           |
| 4. | Is that possible to postpone the submitting date<br>in a week in order to be able to submit a proper<br>proposal?                                                                                                                                                                           | No                                                                                                                                                                 |
| 5. | Would you accept receiving a direct offer from<br>in EURO EXW (transportation by<br>EAPC)?                                                                                                                                                                                                  | yes                                                                                                                                                                |
| 6. | <b>No DNV certificate is available</b> , but we can supply<br>an ISO certificate and list of installations of<br>permanent booms (Philippine power plants, Middle<br>East water intakes, etc.).<br>Is that enough?                                                                          | See answer to question no.1                                                                                                                                        |
| 7. | The delivery destination according to the tender is<br>to a warehouse in Ashkelon. Will the same<br>containers (this is a total of about 4 40-foot<br>containers) be transported to Eilat? or should they<br>be unloaded in a warehouse in Ashkelon first and<br>then transported to Eilat? | The final destination is too Eilat.<br>However, Bidder shall declare and<br>guarantee that all the goods will be<br>supplied to the company's site in<br>Ashkelon. |
| 8. | Is there an obligation to provide the boom<br>assembled ? Does it have to come on pallets<br>or is it possible "in bulk?                                                                                                                                                                    | The boom which will be supplied will be ready to use                                                                                                               |



| 9.  | Is it possible to send the boom<br>disassembled and assemble it by us before<br>deployment to the sea (in this way<br>everything can be loaded in 2 containers<br>instead of 4)?                                                                                                                   | The boom which will be supplied will be ready to use                                         |
|-----|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------|
| 10. | Is there an obligation - according to<br>paragraph 3 - to submit and detail proof of<br>sale (USERS LIST) in the last 5 years?                                                                                                                                                                     | No. The Bidder will only sign an <u>updated</u> declaration, attached as <u>Appendix A</u> . |
| 11. | Is it possible to offer immediate delivery,<br>within two weeks, of a non-permanent<br>boom but in the required dimensions of at<br>least 900 mm and in different lengths, as an<br>immediate and cheap solution beyond the<br>offer of a 1400 m2 permanent blocker?                               | The question is not clear .                                                                  |
| 12. | Is EAPC willing to accept an offer directly<br>from in Euros under EX WORKS<br>Terms (EAPC will be responsible for<br>shipment from in)                                                                                                                                                            | See Answer to question no.5                                                                  |
| 13. | In order to reduce shipment by approx.<br>2/3 less volume would EAPC agree have<br>the Floats of the Boom shipped<br>unattached and non-assembled to the<br>boom? This will require assembly of the<br>floats on premisses at EAPC by either<br>EAPC personnel or Euroseal<br>personnel/contractor | The boom which will be supplied will be ready to use                                         |
| 14. | is able to provide approx. 800-<br>1000m boom within 3 months at EXW<br>terms and the remainder in an<br>additional 6-8 weeks at EXW terms                                                                                                                                                         | The question is not clear.                                                                   |
| 15. | In Regards to the request below- what<br>sort of proof does EAPC require? As I<br>mentionedis a world renowned<br>manufacturer and supplies Oil Spill<br>equipment on a regular basis                                                                                                              | See answer to question no. 10                                                                |



| 16. | In order to provide a competitive,      | Not possible |
|-----|-----------------------------------------|--------------|
|     | detailed offer and because we only      |              |
|     | received the tender on Thursday         |              |
|     | afternoon 8/2/2021 (less than 3         |              |
|     | business days ago) we are requesting a  |              |
|     | Time Extension of 1 week for the tender |              |
|     | deadline                                |              |

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