

22/11/2022

## **Public Tender No. 22012222**

### **Goods: Steel Pipes 16"+18"**

Please see below EAPC clarifications and replies to questions and comments received from potential participants:

EAPC replies and clarifications below become an integral part of this Tender and will force the bidders.

#### **EAPC Replies**

	Question	Reply
1.	For the 18" pipes you have indicated "for sour service". Is this really necessary? In previous enquiries this was not required.	Please see attached a modified technical specification. Our indication "for sour service" is necessary and mandatory.
2.	<p>Please advise if EAPC will accept .....offer for welded pipes from its affiliated plant in....., name ..... this entity is a JV between ..... and.....</p> <p>.....is a world class welded oil and gas pipes maker with waste references for similar pipes as required by EAPC. The technology in use as well as management and QA are European. If requested we can provide you with all relevant certification.</p> <p>We trust that having an offer from (.....affiliate) can be of a major advantage for</p>	<p>Only goods manufactured by one (or more) of the manufacturers mentioned in the Tender are allowed.</p> <p>According to that, any other manufacturer which does not appear in the list in the Tender is not allowed in this Tender and it includes any other entity connected to the manufacturer or affiliate of the manufacturer.</p> <p>In addition and for avoidance of any doubt, any joint bid or bid which will be submitted by two/more bidders in common are not allowed and will be disqualified.</p>

	EAPC and open a new source for also further cooperation.  Please your very prompt advise.																																																		
3.	In addition, we have noticed that the pipes are for sour service. For this reason, we need to know the following.  <ul style="list-style-type: none"><li>• What do you want to have tested? Which tests to you want to have additionally executed due to sour service?</li><li>• What is the medium that will go through the pipes?</li><li>• What is the design temperature?</li></ul>	For clarification. The required tests are according to the attached file.																																																	
4.	The minimum order quantity for item 2 = 240 meter. Is it possible that you will change the requested quantity to 240 meter?	Not approved. The offered quantities should be according to the technical specification.																																																	
5.	We request to approve the pipes producer..... is a major and high quality producer, holding long experience with producing pipes for Energy high pressures projects. The producer supplied at Israel to companies as ..... Attached certificates for your review. Attached also pipes list from the recent years, for project .....supplied to Israel – <b>its about 170 Km only at Israel ! all of the pipes with high grades and w.t</b> <table><tr><th>YEAR</th><th>PROJECT</th><th>CLIENT</th><th>END USER</th><th>COUNTRY</th><th>OD RANG E (in)</th><th>WT RANGE (mm)</th></tr><tr><td>2022</td><td></td><td></td><td></td><td></td><td></td><td></td></tr><tr><td>2018</td><td></td><td></td><td></td><td></td><td></td><td></td></tr><tr><td>2019</td><td></td><td></td><td></td><td></td><td></td><td></td></tr><tr><td>2017</td><td></td><td></td><td></td><td></td><td></td><td></td></tr><tr><td>2017</td><td></td><td></td><td></td><td></td><td></td><td></td></tr><tr><td>2017</td><td></td><td></td><td></td><td></td><td></td><td></td></tr></table>	YEAR	PROJECT	CLIENT	END USER	COUNTRY	OD RANG E (in)	WT RANGE (mm)	2022							2018							2019							2017							2017							2017							Not approved.Please see reply to question no.2 above. The pipes should be offered according to the technical specification, including the seam’s type.  It must be clarified that in order to approve any other manufacturer, EAPC Engineering Department must examine thoroughly the manufacturer and its manufacturing process according to its professional discretion. <b>Since such examination can take considerable time, it cannot be possible in an ongoing Tender.</b> If you are interested to start this examination, you can apply to Eng. Dorin Petculescu via email: <a href="mailto:dorin@eapc.co.il">dorin@eapc.co.il</a> .
YEAR	PROJECT	CLIENT	END USER	COUNTRY	OD RANG E (in)	WT RANGE (mm)																																													
2022																																																			
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<p>6. I would like to introduce myself and our company. I am ..... and work in the Projects Department of ..... located in .....</p> <p>We are a well-known player on the global steel market and our department is specialized in distribution of On- and Offshore Pipelines together with our subsidiaries and external business partners all over the world.</p> <p>We received your tender with number 22012222 and we are very interested in to send you our offer for this demand.</p> <p>We have noticed the preconditions mentioned under point 1.3 and the relevant approved supplier list under point 2.</p> <p>However, together with the support of our ..... partner..... who produces first class pipes we would like to participate on this tender.</p> <p>Please note that .....is one of the biggest pipe producer in Europe and has already delivered a huge number of line pipes for several projects in Israel which you can see below.</p> <p>Regarding the reference list we would like to inform you that the projects .....has delivered to Israel are only LSAW projects.</p> <p>However, the HFI production line is placed in the same facility and works with same quality and professionalism as the LSAW production line.</p>	<p>Not approved. Please see reply to question No. 5 above.</p>
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YEAR	PROJECT	CLIENT	END USER	COUNTRY	OD RANGE (in)	WT RANGE (mm)	STEEL GRADE	QUANTITY (KM)
2022								
2018								
2019								
2017								
2017								
2017								
<p>A reference list for .....pipes supplied to relevant projects out of Israel could be provided as well in case you might require further references of .....</p> <p>In reference to the technical specification Appendix B 22012222 please clarify that ..... welded pipes are acceptable.</p> <p>We look forward to be announced as a qualified supplier, or please let us know what we have to do in order to get qualified by company.</p>								