

26/01/2023

Public Tender No. 23000385

Goods: Mechanical Seals

Please see below EAPC clarifications and replies to questions and comments received from potential participants:

EAPC replies and clarifications below become an integral part of this Tender and will force the bidders.

EAPC Replies

	Question	Reply
1.	Can we offer identical seal from different supplier or only John Crane is approved?	<p>No, as mentioned in the Specification.</p> <p>It must be clarified that in order to approve any other supplier, EAPC Engineering Department must examine thoroughly the supplier and its seal according to its professional discretion. Since such examination can take considerable time, it cannot be possible in an ongoing Tender.</p> <p>If you are interested to start this examination, you can apply to Eng. Dorin Petculescu via email: dorin@eapc.co.il.</p>

2.	<p>I received a tender No. 23000385 for the purchase of 3 pieces of mechanical seal manufactured by John Crane. Mechanical Seal 3.3/4" T48BC XD(96)10(58)1 H-SP-42542-1 for WORTINGTON PUMP 2 STAGE 8 UZDS17</p> <p>Our company [REDACTED] has been refurbishing this mechanical seal for EAPC for all the years until today.</p> <p>Due to the fact that we are representatives of the Flowserve company in Israel today, we are prevented from offering for sale the same mechanical seal manufactured by John Crane.</p> <p>We are able to offer an alternative robust seal manufactured by Flowserve that matches exactly in terms of dimensions and materials compound to the current seal.</p> <p>Another advantage Flowserve has for this tender is related to the fact that the pump in which this Worthington mechanical seal is installed is actually a WORTINGTON Flowserve pump!</p> <p>To this end, I would like to receive your technical approval for this so that we can, together with Flowserve engineers, work on the preparation of this proposal.</p> <p>I would appreciate your reply as soon as possible in order to meet the tender submission date.</p>	See reply to question no. 1 above.
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<p>3.</p>	<p>██████████ is an Israeli company that manufactures and has been involved for over 30 years in the production of mechanical seals for pumps, mixers, and reactors, as well as rotating assemblies for special systems.</p> <p>Among our clients: Haifa refineries, ICL, Adama Agan, BZN, the Israeli Electric Company, Mekorot, Taro, Elta, and many more. Our flagship product is a mechanical seal that has been assembled for 20 years in geothermal turbines of the Ormat company in hundreds of sites around the world.</p> <p>We would like to participate in the tender and we have a question,</p> <p>In the technical specifications Appendix B, John Crane model is listed. Is it possible to offer our (██████████) (██████████) mechanical seal equivalent to John Crane?</p> <p>I would appreciate your quick reply.</p>	<p>See reply to question no. 1 above.</p>
<p>4.</p>	<p>For Proposal issue for the above Tender, Please supply the Drawing for item specified in Appendix B – Specifications.</p>	<p>NO, EAPC is interested in purchasing mechanical seals, and can't deliver producers drawings that are the producers propriety.</p>